

# Why choose your products first



- It helps to choose a Tradie that is experienced with your project type and product.
- Choosing your product means the Tradie knows exactly what they will be using.
- You will get a more accurate quote.
- If you have the product on order or on site, you will get a quicker response from a Tradie to come quote on the install.
- Often when one job falls over for a Tradie, they are quickly looking for another job to go to. When the product is on site they are likely to turn up on your job instead.
- Sometimes the fear on bigger jobs for Tradies is asking for large deposits which unsettles the relationship with the client before they start the job.
- By purchasing before the Tradie, you also don't have to worry about the hidden markup the Tradies sometimes have.
- You, as the client, gets a clearer picture of the labour rate.
- Some tradies have been known to source seconds pavers and sell them at firsts rates.